

NEW APPLICANT QUESTIONNAIRE

- To be completed by both proposers, who have been full members of KATO or a minimum of 2 years.
- Please note that the company applying for membership must be in operation for a period of 1 year

| 1. | Name of the company applying for membership | | |
|----|--------------------------------------------------------------------------------------------------------------------------|--|--|
| 2. | Address: Tel: Fax: | | |
| 3. | How long have you known the applicant? | | |
| 4. | . In what capacity have you known the applicant e.g. business, personal friend etc. | | |
| 5. | i. In the past 12 months, how many members have you proposed/ seconded? | | |
| 6. | . Does the applicant have premises dedicated exclusively to "Tour operations"? | | |
| | Yes No | | |
| | If not what other businesses are conducted on the premises? | | |
| | (a) Have you visited the applicant's offices? | | |
| | Yes No No | | |
| | (b) In you view does the applicant have sufficient expertise and resources to provide Professional services to tourists? | | |
| | Yes No | | |

| (c) How many experienced trave | l industry staff work for the applicant? | |
|------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| (d) How many tour vehicles does | the applicant have? | |
| | | |
| (e) Have you seen any of the appl | licant's promotional material? Yes No | |
| (f) If yes, what is your opinion? | | |
| | | |
| | | |
| 7. As far as you are aware has the application | ant been involved in any business which has been placed | |
| under Receivership, Liquidation or Ban | kruptcy? | |
| Yes | No | |
| who will abide by the KATO Constitu | and professional obligation only to recommend applicants ution and Code of Conduct and that you may be called escription fees from the applicant for the first two years? | |
| Yes | . No | |
| | | |
| Name the person completing this questionnaire | | |
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| Title | Company | |
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Please send this directly to:

The Chief Executive

Kenya Association of Tour Operators P.O. Box 48461-00100

Nairobi, Kenya